

Job Title: Cloud Technical Sales Intern (Tencent)

Overview:

We are seeking a highly motivated individual to fill the position of Cloud Technical Sales in Tencent Cloud International HK & Macau team. The successful candidate would need technical background and an interest in pursuing career in sales profession. He/She will work closely with Tencent Cloud HK & Macau team.

Responsibilities:

- Learn about solutions offerings from Tencent Cloud products team, and how it provides value to HK & Macau customers.
- Assist the sales team with prospecting and lead generation, attend trade shows and other events to promote our products.
- Prepare & deliver presentations and participate in sales calls with customers and prospects.
- Develop and maintain relationships with customers and provide technical support to customers as needed.

Qualifications:

- Minimum bachelor's degree program of technical field (e.g. Computer Science, Information Systems, Computer Engineering).
- Strong interested in the field of sales and business development.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Willingness to travel to Shenzhen & Macau, on a same day return basis, as needed.
- Fluent in Cantonese, Mandarin and English.